



Dear Healthcare Professional,

At The Delaware Center for Maternal Fetal Medicine of Christiana Care, Inc., we are happy to provide your patients with quality prenatal care. As such, we have chosen to offer prenatal risk assessment services through a laboratory that helps provide earlier reassurance with earlier answers to you and your patients. We are writing in support of a new test offering from NTD Labs which we believe will benefit your patients.

NTD Labs is now offering **Cystic Fibrosis Carrier Testing** to help identify couples who carry mutations in the cystic fibrosis transmembrane regulator (CFTR) gene, causing cystic fibrosis (CF). As you know, CF is the second most common recessive disease after sickle cell disease.

NTD Labs offers the following advantages for CF testing:

- **Dried blood spot card sample:** avoids the need for phlebotomy, centrifugation, or refrigeration; and can be done on the same blood spot sample that is used for First Trimester screening or on an individual blood spot card during any time of the pregnancy
- **Mutation panel for 39 of the most common CFTR mutations and 4 polymorphisms known to cause CF:** includes the core panel of 23 mutations recommended by ACOG and ACMG
- **2 to 4 Day Turn-Around-Time** from receipt of sample at the laboratory
- **High Detection Rates**
- Convenient **At Home Sample Collection Kit** for father if mother tests positive
- **Cost effective** (less than major competitors): \$400 list price. The CF test is covered by several national and regional plans, including United & several PPO networks. We also have a payment reduction policy available for self-pay/uninsured patients who (1) pay promptly or (2) have financial hardship at the time service is rendered. The Self Pay Price is \$280 if the payment is sent in with blood spot card. The Patient Assistance Sliding Scale is also available for those who qualify. NTD Labs accepts all Medicaid plans and will not bill a patient.
- **Genetic counselors** available to answer healthcare provider questions on positive results

For additional information and/or to include CF testing to your account with NTD Labs, please contact Molly Madden Cole at (302) 981-9345.

It is our goal at The Delaware Center for Maternal Fetal Medicine to continue to deliver to you and your patients the highest quality prenatal care. Thank you for your continued support.

Best Regards,

THE DELAWARE CENTER FOR MATERNAL & FETAL MEDICINE OF CHRISTIANA CARE, INC.
One Centurian Drive, Suite 312
Newark, DE 19713
(302) 733-2328